

Is RealTime Email Right for Your Company?

Just Ask These Brands



	<p>Live pricing led to a 12% increase in click-through rates (CTR), significant customer-experience improvements, and campaign production efficiencies.</p>
<p>stella & dot</p>	<p>Personalized product recommendations based on website behavior and live product imagery returned a 3.31X increase in CTR.</p>
	<p>Brand awareness campaign for a new Toyota vehicle resulted in 2X higher open rates and significant new sales.</p>
	<p>Sharing real-time, personalized content drove engagement to an all-time high and led to a 3X revenue improvement.</p>
<p>TORRID</p>	<p>Using a countdown timer and LiveImage enabled Torrid to achieve the highest revenue hour in company history.</p>
	<p>Achieved a 75% uplift in email donations after embedding a video in its holiday campaign.</p>
	<p>Creating a scratch-to-reveal email, RoadRunner Sports saw CTR increase 105% and the average revenue per email (RPE) beat the control by 64%.</p>
<p>chico's</p>	<p>A real-time, "3 Deals, 1 Day" email doubled the average conversion rate and delivered a 37.5% total open rate and a 7.5% CTR.</p>
	<p>With LiveTracker, Evine improved year-over-year email open rates by 11%, month-over-month click-to-open rates by 16%.</p>
	<p>With a 400+% increase over its average click-to-open rate, Black Friday and Cyber Monday emails were the most successful in LEGOLAND Calif. history.</p>
	<p>Real-time email content improved engagement and increased ticket sales by more than 68%.</p>
	<p>Dynamic email content created urgency around a 24-hour sale, leading to a 400% increase in conversions and a 171% higher click-to-open rate.</p>

	<p>Embedding a countdown timer into marketing emails prompted a 78% increase in CTR.</p>
	<p>Using time-sensitive contextual images, jetBlue saw a 12.5% increase in major metro orders.</p>
	<p>Using embedded video, device- and time-targeting, Express saw a 55% increase in RPE delivered in case-specific examples, a 7% increase in RPE across the board, and a 13% lift in cross-channel conversions.</p>
	<p>Drove 1.25 million video views, including 500,000 views on mobile iOS devices, to promote the upcoming <i>Game of Thrones</i> series.</p>
	<p>Increased average order value by 42% by embedding time-sensitive images as well as various product videos.</p>
	<p>Increased its “Fan Favorites” CTR by 300% using countdown timers, videos, and real-time content in email.</p>
	<p>Achieved a 12% increase in conversion rates with time- and context-sensitive images.</p>
	<p>Using “tap-to-text” functionality enabled DirectTV to double Sunday Ticket sales and achieve a 157+% increase in year-over-year subscription sales.</p>
	<p>Gained a 50% increase in CTR for key email marketing campaign.</p>
	<p>Adding weather forecasts to its emails led to a 10% increase in CTR.</p>
	<p>LivePoll element improved duration of open by 36% and a 78% CTR.</p>
	<p>Created eight content blocks that updated in real time for each opener, achieving 100% personalization for all club members with account data. Duration of open averaged 16 seconds for the email campaign.</p>
	<p>Almost 300 prizes reserved with an immediate 30% redemption on reservations, and the first-ever integration of the mobile channel with promotional efforts.</p>